



**LONGTALE**  
I n t e r n a t i o n a l

*Where motion pictures play forever...*

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## Bio: Ava B.

Ava B., LongTale's director of acquisitions, brings with her superb experience in the international film and television marketplaces. She is widely known for her achievements in acquisitions, as well as playing a key role in the development and growth of successful entertainment companies. She exemplifies the strong work ethic and a willingness to achieve that are the cornerstone of the LongTale philosophy.

Ava B. started her career in entertainment on international movie projects with some of the best known talent in the business, including directors like John Huston, Anthony Page, Maximilian Shell, and Roman Polanski, and actors like Michael Caine, Jeff Bridges, Maggie Smith, Sylvester Stallone, Christopher Plummer, Jane Alexander, Bo Derek, and Nicholas Cage.

Ava B. then ventured into the field of television to facilitate the start-up of Kanal 2, a private terrestrial TV channel in Estonia. After securing the initial financing, she took charge of overseeing the licensing of all its programming during the station's first five years of operation. Her targeted acquisitions helped the channel achieve the highest possible ratings on a shoestring budget and made Kanal 2 the market leader. This afforded her opportunities to regularly attend all major international TV and film markets, both in Europe and in the U.S. She next accepted the position of Marketing and PR Manager of VIASAT3, Europe's leading satellite television network, and was then asked to work as a consultant for RTL, Europe's largest radio and TV production company. She has also worked as production consultant to a number of major international feature film co-productions, including *Sunshine*, starring Ralph Fiennes, and *Candles in the Dark*, starring Alyssa Milano and Chad Lowe.

For the past four years, Ava B. has focused on the field of acquisitions in the United States as a director of acquisitions for York Entertainment, then for Jaman.com, Cinequest Distribution, and now LongTale, LLC, in charge of all aspects of the acquisitions process for these companies.